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Drucker has foreseen at an early date all of the important developments of the last decades: privatisation and decentralization, the triumph of retirement funds, the rise of Japan to economic world power, the decisive importance of marketing, time management, and

the emergence of the information society with its necessity of lifelong learning.





<u>Drucker's last book Management</u> Challenges for the 21st Century(1999)



It deals especially with the effects of the new information technologies and the art of self-management. Drucker finds the latter to be necessary, as in the future employees will survive their companies or organizations, and for most people,





The Genesis of Life-long Learning

Shift can be traced to:

- Growth of the information economy
- Development of flexible technologies
- Globalization
- Change in customer preferences

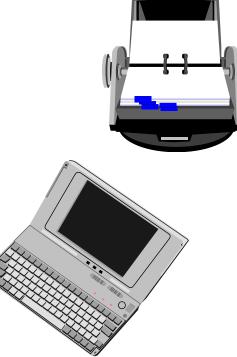




Market Forces

More consumer choice leading to.....

- Higher quality
- Lower cost
- Higher service standards
 - Zero-defect
 - Zero-time
 - Zero-distance
- Product Innovation





Knowledge W

Knowledge work inherently differe

Greater variety, autonomy

Exercising judgement

Knowledge Work vs. Routine Work

| | Knowledge Work | | Routine Work | |
|--|---------------------------------------|---|----------------------------------|---|
| From the perspective of:-> | Employees | Employer | Employees | Employer |
| Close Supervision | Disliked | Not needed; low supervision saves money | Expected | Needed |
| Individual input such as judgement, creativity | Demanded as part of the job | Needed and encouraged for competitive advantage | Not expected; not prepared | Not wanted; can create problems in highly standardize d production processes |
| Developing the Scope and Process of the Job | Want to be involved | Required to participate | Not expected | No involvement wanted or desirable |
| Autonomy | Expected and demanded | Granted with focus on output rather than input | Desired but not expected | Controlled and limited |
| Flexibility | Expected and demanded | Granted | Desired but not expected | Controlled and limited |
| Networking for learning | Integrated into the job | Encouraged & expected | None | Not needed |
| Core Processes of the job | Experimentation; thinking | Learning, creativity | Physical | Physical or routine procedures |
| Career Identity | Individual and knowledge- based | Knowledge-based | Employer- based | Employer-based |





KeynDimensions of Knowledge Werk

Learning

- Continuous learning
- Changing knowledge in the field
- Personal responsibility for learning

Creativity

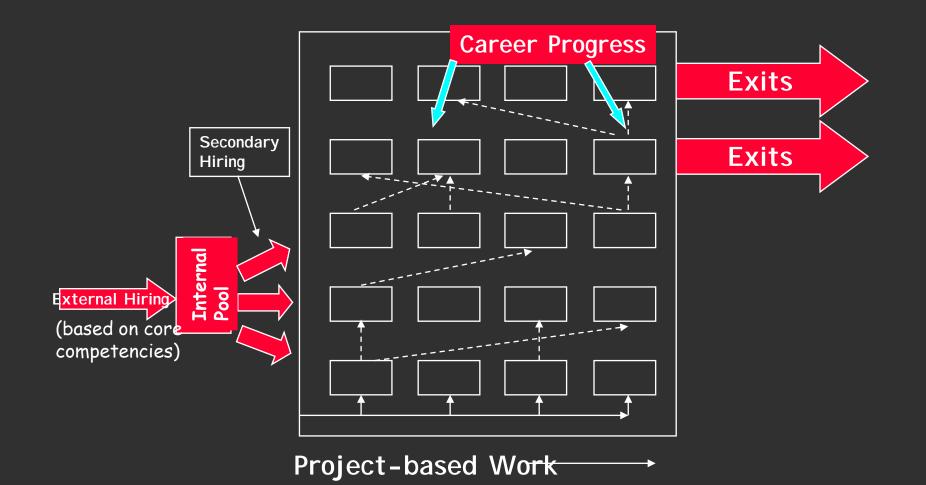
- Learning to deal with unexpected
- challenges/problems
- Responsibility for own quality, quantity





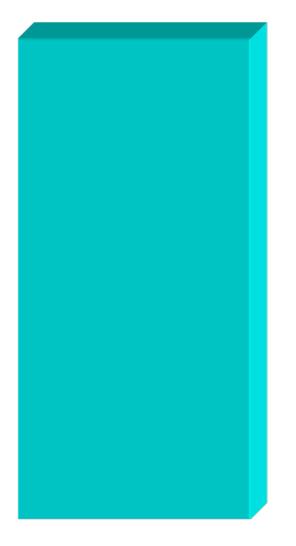


Hiring in Some Knowledge-intensive Organizations



Response at the Firm-level: The HR System

Create a Vision





Knowledgeddaftred HRMn?rd Em



Eacilitating Learning & Creativity

Create variety in work

- Project work
- Multiple assignments
- Taskforces
- Extend employee involvement to work assignment and career choices
 - Allow enhanced internal bidding
 - Create a flexible internal labour market



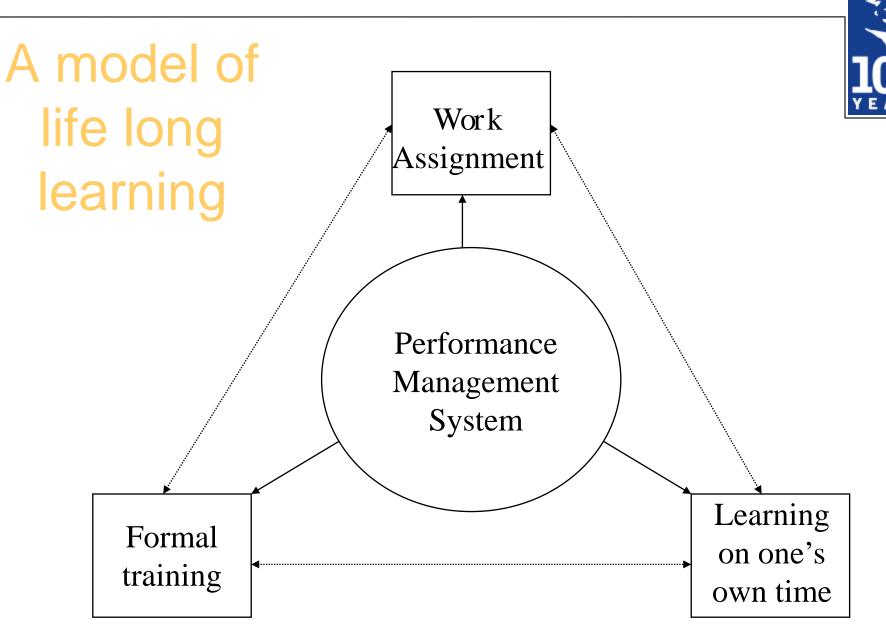




How to operationalize it? Barriers

- Who bears the cost?
- Who bears the risk?
- Job vs. career





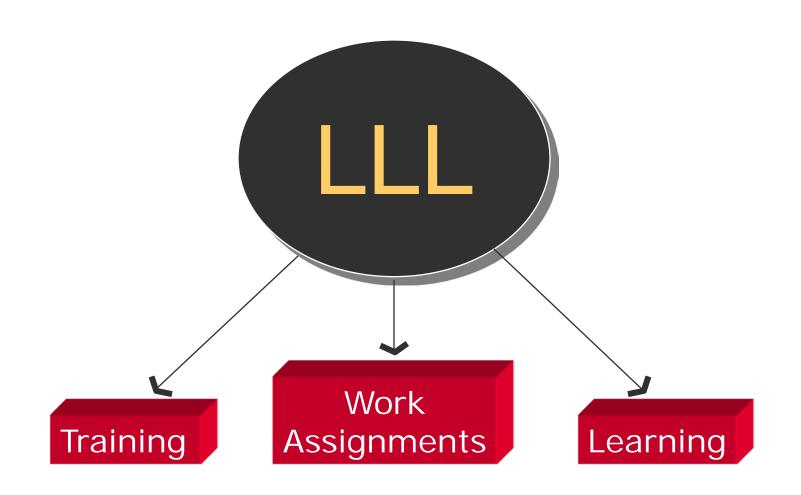
THE DRUCKER



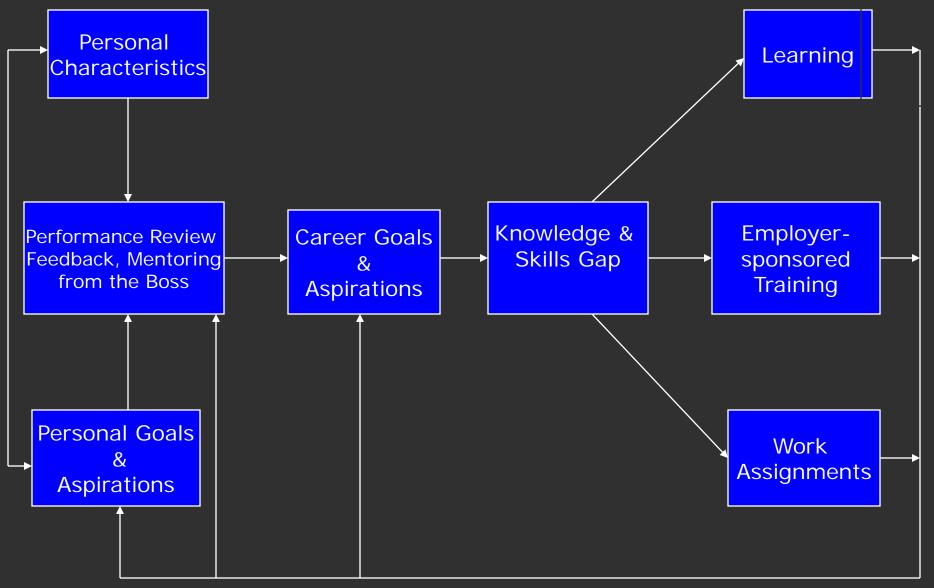




Three legs of the LLL stool



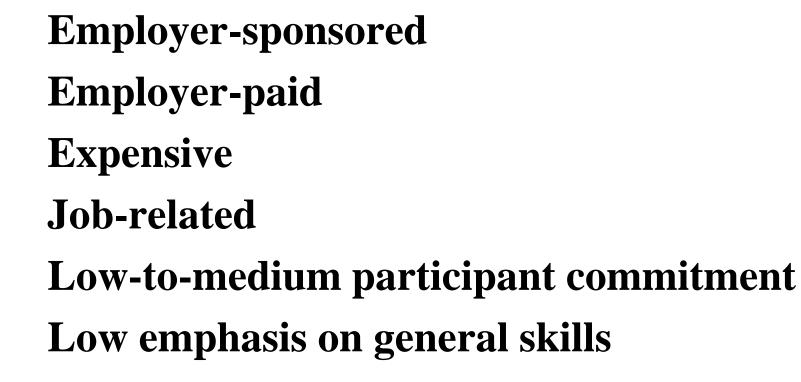
A Model of Life-long Learning in Organizations

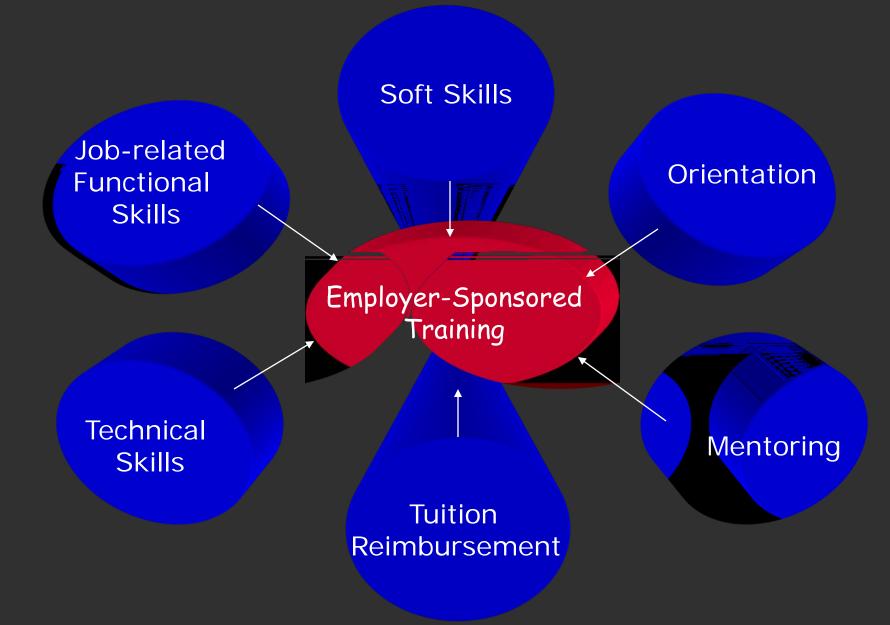












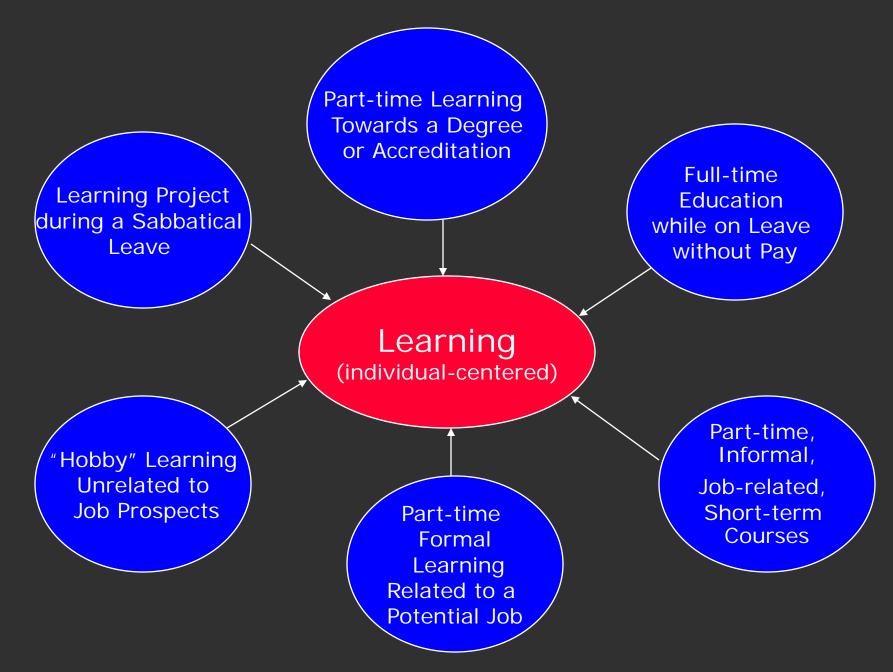
Components of Employer-sponsored Training







Individual-centered Employer can be a partner High commitment Can be job-related but generally not Shared costs and risks



Individual-centered Learning







Theory: work-based learning is highly effective Can be informal Can be formal/intentional Provides variety in tasks Peer learning environment Direct relationship to creativity Supports career goals

Learning through Developmental Work Assignments

Rotational Assignments to other Functional Areas Transfer to a Related Department for a Fixed-term

Part-time Assignment on a Development Project

Developmental Work Assignments

International Assignments

> Full-time Assignment on a Task Force

Development of New Systems or Procedures







Selected Features from Cases



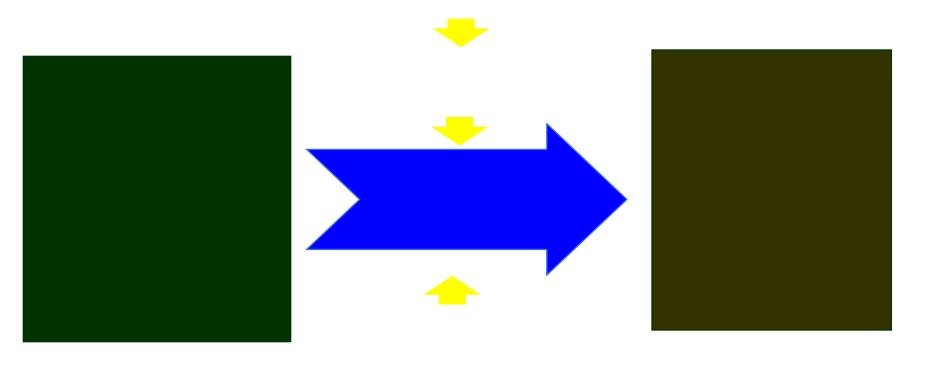


- at Statistics Canada
 - Any employee (managerial, professional, clerical) can bid to take another job for 6-24 months
 - Home department must keep job open for return Boss may not refuse
 - After the stint one can return or move on
 - **Knowledge organization within a bureaucracy**





Yuhan-Kimberly<u>Success Mechanism</u>









Small Differences in Principle, People, Practices, and Processes Lead to Enormous Differences in Performance and Rewards"





Policy Implications: Firms

- The basic infrastructure for LLL consists of a formal performance management system
- Integration of work and learning through work assignments that facilitate learning
- **Encouragement and incentives for self-paced, selfdirected learning**
- Formal commitment to on-going, not episodic, training





- Create variety in work
- project work
- multiple assignments
- taskforces
- Extend employee involvement to work assignment and career choices
- Allow enhanced internal bidding
- **Create a flexible internal labour market**





Policy Implications: Employees



- Develop social networks of family and friends from whom one can learn of learning opportunities & possibilities Ask the employer
- **Invest your own time and resources**
- "If I do not, someone else will"





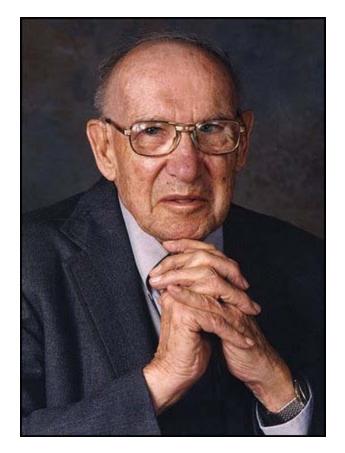
Policy Implications: Government

- Encourage all employers to commit a basic minimum (1%) to reduce risk of poaching
- **Invest public funds**
- **Create more apprenticeships**
- Encourage labour-management partnerships to "manage" publicly-funded training programs
- Fund professional bodies to create more "accreditations" in emerging occupations

THE DRUCKER CENTENNIAL



I'm not suggesting, of course, that Peter Drucker replace Saint **Peter, Saint Paul or Jesus.** But I am suggesting that great managers are disciplined, lifelong learners. You probably agree, but unless you build the core value of lifelong learning into your calendar, you're a phony.



Source: Mastering the Management Buckets: 20 Critical Competencies for Leading Your Business or Nonprofit, © 2008 by John Pearson, pp. 67-75.

Lifelong learning keeps people young! Peter F Drucker(2004)

Thank you